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1. Suncare Market

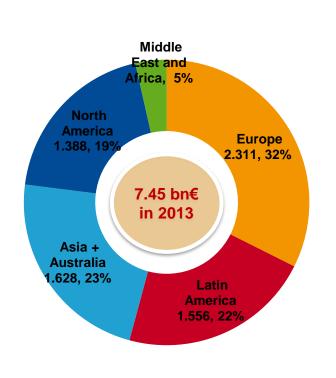


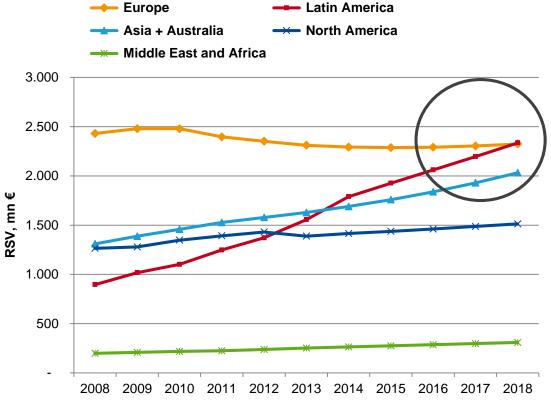


Global Sun Care Market – Europe still #1



Latin America, the second biggest region for sun care nowadays, is expected to grow further at a high rate of 8.5% per year (CAGR 2013-2018) and reach the European sales by 2018.



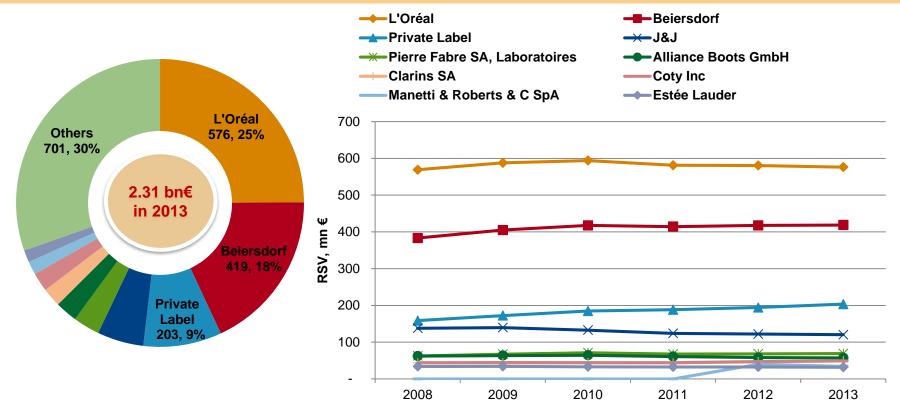








L'Oréal and Beiersdorf dominate the market. Private Label accounts for a high share, but smaller players account for 1/3 of the value.



Reason for UV Protection

How the sun sees you - YouTube (Aug 12, 2014 - Uploaded by Thomas Leveritt) https://www.youtube.com/watch?v=o9BqrSAHbTc





Vis Camera

UV Camera

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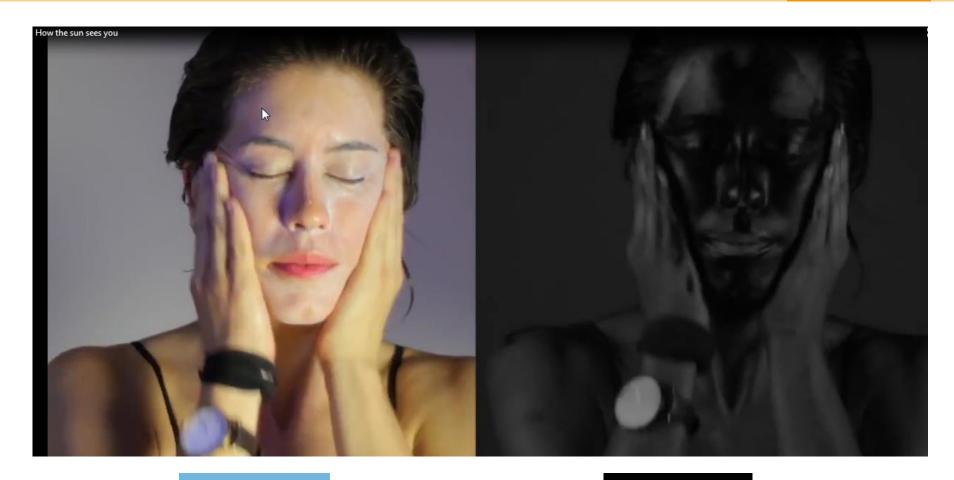




How Sunscreen works

How the sun sees you - YouTube (Aug 12, 2014 - Uploaded by Thomas Leveritt) https://www.youtube.com/watch?v=o9BqrSAHbTc





Vis Camera

UV Camera







2. Uvinul® Easy

Composition and Principle

Performance

Safety

Regulatory

Intellectual Property





BASF The Chemical Company

Introduction

Development of Sun Care products is more and more complex and requires in-depth knowledge:

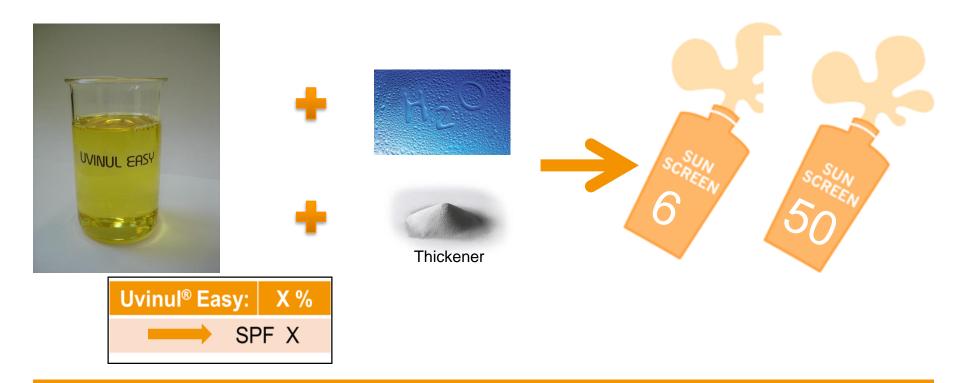
- Solubility & Efficacy data of UV absorbers
- UV Filter combination to achieve the 1/3 UVA-PF/SPF or PA claim
- Regulation in different countries
- Intellectual properties of third parties of UV filters composition

The answer of BASF to reduce complexity in sun care is ... Uvinul® Easy



How to make a Sunscreen with Uvinul® Easy





With Uvinul® Easy sunscreen products with SPF 6 to 50 can all be manufactured with ONE UV Filter composition, even by cold process.



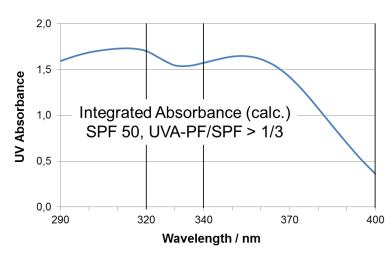




INCI:

Dibutyl Adipate (and) Diethylamino Hydroxybenzoyl Hexyl Benzoate (and) Ethylhexyl Methoxycinnamate (and) Laureth-7 Citrate (and) Polyglyceryl-2 Dipolyhydroxystearate (and) Ethylhexyl Triazone (and) Bis-Ethylhexyloxyphenol Methoxyphenyl Triazine (and) Lauryl Glucoside (and) Triethanolamine (and) Aqua

Example: Use of 50% Uvinul Easy



BASF Sunscreen Simulator (50% dilution):

 SPF
 50.9

 UVA-PF (in vitro)
 18.3

 UVA-PF/SPF (in vitro)
 0.36

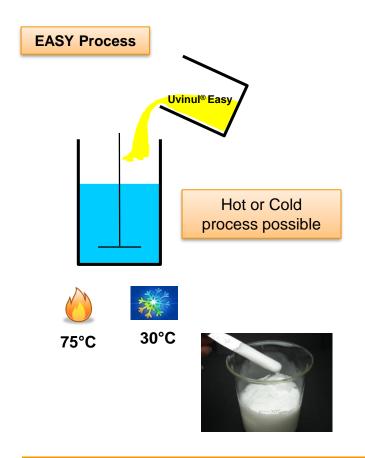


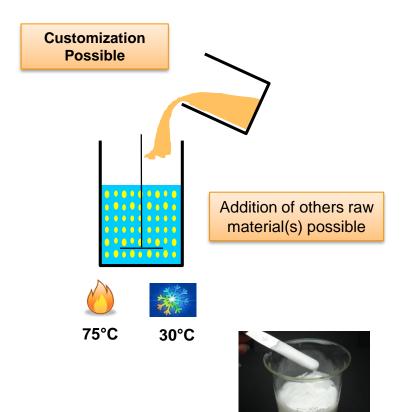
UV Filter combination that guarantees broad spectrum UV protection between SPF 6 and SPF 50



Uvinul® Easy - How does it work?





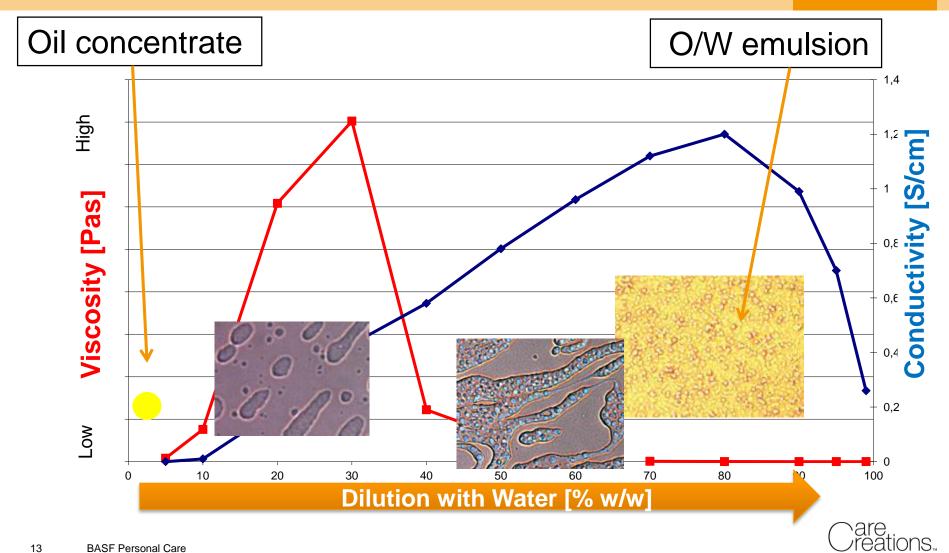


Easy process and customization of final formulation still possible!



PIC – Principle **Phase Inversion Concentrate**







Possible Thickeners

Trade Name	INCI Name
Avicel PC611	Microcrystalline Cellulose
Cosmedia® SP	Sodium Polyacrylate
Carbopol Ultrez-21 Carbopol Ultrez-20	Acrylates/C10-30 Alkyl Acrylate Crosspolymer
Carbopol Ultrez 10 Rheocare® C Plus	Carbomer
Keltrol T Rheocare® XG	Xanthan Gum
Luvigel [®] Fit UP	Acrylates/C10-30 Alkyl Methacrylate Copolymer
Tinovis® ADE	Sodium Acrylates Copolymer (and) Hydrogenated Polydecene (and) PPG-1 Trideceth-6
Tinovis® GTC	Acrylates/Beheneth-25 Methylacrylate Copolymer

Compatibility of thickeners with Uvinul® Easy confirmed



Easy Sunscreens SPF 6 – SPF 50 Results SPF_{in vivo} Testing



Formulation Base: X % Uvinul® Easy

y % Thickener (e.g.Tinovis® ADE)

z % Preservation & Fragrance System

Target SPF	6 UV12055-2-18	10 UV12055-2-17	15 UV12055-2-16	20 UV12055-2-15	25 UV12055-2-14	30 UV12055-2-13	50 UV12055-2-12
concentration X % Uvinul® Easy	6%	10%	15%	20%	25%	30%	50%
SPF in vivo	6.5 (+/- 2.5)	10.0 (+/- 2.6)	17.6 (+/- 5.0)	20.9 (+/- 4.8)	30.4 (+/- 3.8)	35.0 (+/- 5.3)	57.8 (+/- 8.9)

SPF_{in vivo} confirmed in many tests between SPF 6 and SPF 50



Easy Sunscreens SPF 6 – SPF 50 Results UVA-PF_{in vitro} Testing



SPF Target	6 UV12055-2-18	10 UV12055-2-17	15 UV12055-2-16	20 UV12055-2-15	25 UV12055-2-14	30 UV12055-2-13	50 UV12055-2-12
concentration of Uvinul® Easy	6%	10%	15%	20%	25%	30%	50%
UVA-PF (in-vitro)*	4.7	6.5	7.3	8.7	9.8	12.2	19.3
UVA-PF/SPF > 0.33	0.79 UVA	0.65 UVA	0.49 UVA	0.43 UVA	0.39	0.41 UVA	0.39
PA claim	PA++	PA++	PA++	PA+++	PA+++	PA+++	PA++++

Good News for Daily Care: The lower the SPF the higher the relative UVA protection

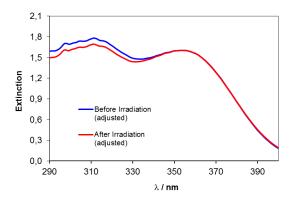


^{*} On Sandblasted 4-5µm PMMA plates - 1.2mg/cm² application rate

Easy Sunscreens Photostability



SPF Target	6 UV12055-2-18	10 UV12055-2-17	15 UV12055-2-16	20 UV12055-2-15	25 UV12055-2-14	30 UV12055-2-13	50 UV12055-2-12
concentration of Uvinul® Easy	6%	10%	15%	20%	25%	30%	50%
UVA-PF before iirradiation	4.4	6.2	7.9	9.4	11	12.6	19.4
UVA-PF after irradiation	4.7	6.5	7.3	8.7	9.8	12.2	19.3
Photodegradation	No significant degradation of UVA absorption during irradiation						



Uvinul[®] Easy provides photostable UV absorption. No degradation of performance during irradiation



Skin Compatibility of Formulations with Uvinul® Easy



1. Sun Care formulations with 30% and 50% Uvinul® Easy were tested for skin tolerance over a period of 14 days / twice daily application on inner forearm (UV-DE-12-055-2-13 and UV-DE-12-055-2-12)

Conclusion:

Neither of the test formulations (with 30% & 50% Uvinul® Easy) induced any visible signs of skin irritation under conditions of regular use

2. A daily care formulation with 15% Uvinul® Easy was applied twice daily over a test period of 28 days / twice daily application on inner forearm and face/neck as well as in a 14 day ophthalmalogically controlled test in the eye area (UV-DE-12-055-13-3)

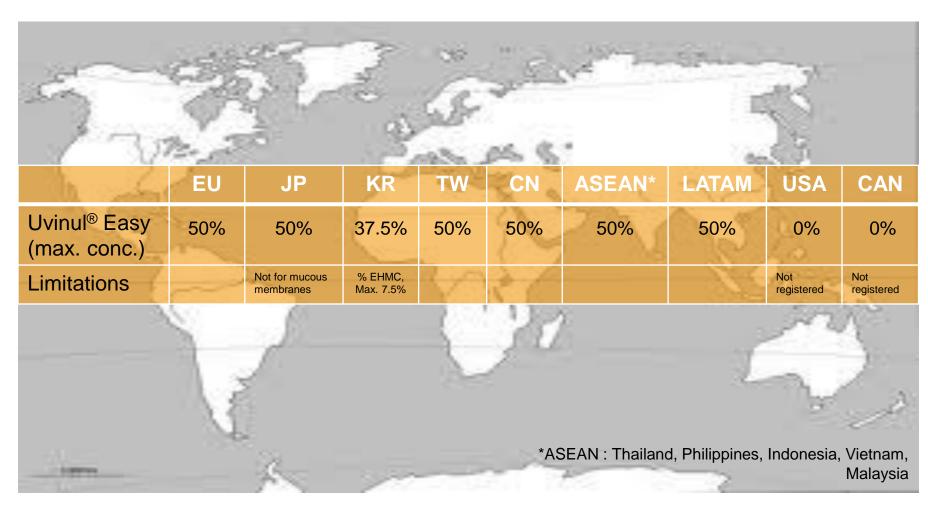
Conclusion:

The formulation significantly increased skin moisturization compared to the untreated control area. The test product did not induce any visible sign of irritation under conditions of regular use





Regulatory





3. Applications

Sun Protection

Daily Care

Decorative Cosmetics

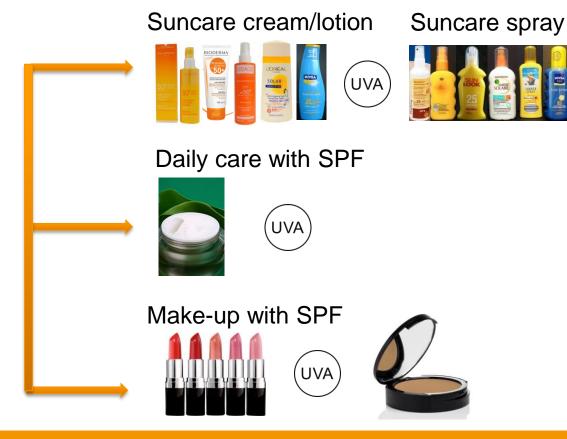












One product for different application formats



4. Summary







Summary

- Uvinul[®] Easy is the answer to the more and more complex formulation requirements in sun care
- Sun protection formulations prepared with Uvinul[®] Easy from SPF 6 to SPF 50 always meet the European Commission recommendation for UVA protection (UVA)
- Uvinul[®] Easy meets the *four basic requirements* for personal ingredients:
 1. Efficacy, 2. Safety, 3. Registration, 4. Patent Freedom (to operate)
- Uvinul[®] Easy is handled easily / in cold or hot process / further customization is possible.
- The flexibility of Uvinul[®] Easy and the various application formats are ideal for line extensions in and into sun care, daily care and decorative cosmetics.





The Chemical Company

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BACK UP slides





Intellectual Property (IP)

patent freedom (freedom to operate)



Uvinul Easy has been filed for patent by BASF, but 3rd party IP has also to be considered:

There are hundreds of application patents that may have to be considered in sun care. In the case of Uvinul Easy, BASF has analyzed relevant 3rd party patent rights e.g. the combination of Tinosorb® S and Cetiol® B has been identified in a 3rd party patent application (DE 10038713 from Beiersdorf).

In the meantime BASF has acquired a license, so there is no restriction in the use of Uvinul Easy in this respect.



Sun Protection Products with Uvinul® Easy

Cream / Lotion / Spray



Sun Care Gel Cream SPF 30 (UVA)







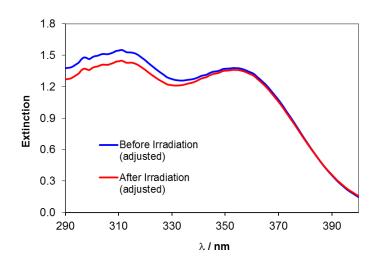
Emulsion SPF 30



Sun Care Gel Cream SPF 30 PA+++ UV-DE-12-055-2-13



	UV-DE-12-055-2-13
Filter composition	30.0% Uvinul®Easy
Thickener	Tinovis® ADE
UV Filters concentrations	15.3%
SPF in vivo	35 +/- 5.3
UVA-PF (Colipa)	12.2
UVA-PF/SPF	> 1/3 (UVA)
PA claim	PA+++



Application: 1,2mg/cm² / Irradiation: 15.18J/cm² Prototype measured on roughened PMMA plates according to Colipa UVA method.



Sun Care Gel Cream SPF 30 UVA PA+++ UV-DE-12-055-2-13



Phase	Ingredients	INCI	% by weight
A	Uvinul® Easy	Dibutyl Adipate, Diethylamino Hydroxybenzoyl Hexyl Benzoate, Ethylhexyl Methoxycinnamate, Laureth-7 Citrate, Polyglyceryl-2 Dipolyhydroxystearate, Ethylhexyl Triazone, Bis-Ethylhexyloxyphenol Methoxyphenyl Triazine, Lauryl Glucoside, Triethanolamine	30.00
В	Water, demin.	Aqua	66.60
	Tinovis® ADE	Sodium Acrylates Copolymer, Hydrogenated Polydecene, PPG-1 Trideceth-6	3.20
	Edeta® BD	Disodium EDTA	0.20
С	Preservative		qs
	Sodium Hydroxide (30% solution)	Sodium Hydroxide	qs



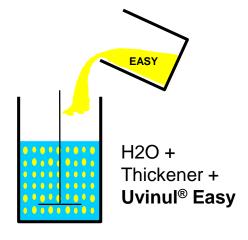
Daily Care with Uvinul® Easy



Daily Care Cream SPF 15 (UVA)









30°C



+ Active Ingredient(s)

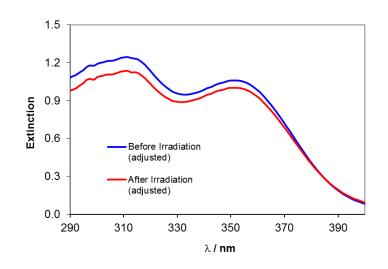
Daily Cream



Daily Care Cream SPF 15 UVA PA++ UV-DE-12-055-13-3



	UV-DE-12-055-13-3
Filter composition	15.0% Uvinul [®] Easy
Thickener	Cosmedia [®] SP
UV Filters concentration	7,65%
SPF in vivo	15 (in silico)
UVA-PF (Colipa)	5.8
UVA-PF/SPF	> 1/3 (UVA)
PA claim	PA++



Application: 1,2mg/cm² / Irradiation: 7.56J/cm² Prototype measured on roughened PMMA plates according to Colipa UVA method.



Daily Care Cream SPF 15 UVA PA ++ UV-DE-12-055-13-3



Phase	Ingredients	INCI	% by weight
Α	Cetiol® Sensoft	Propylheptyl Caprylate	10.00
	Uvinul® Easy	Dibutyl Adipate, Diethylamino Hydroxybenzoyl Hexyl Benzoate, Ethylhexyl Methoxycinnamate, Laureth-7 Citrate, Polyglyceryl-2 Dipolyhydroxystearate, Ethylhexyl Triazone, Bis-Ethylhexyloxyphenol Methoxyphenyl Triazine, Lauryl Glucoside, Triethanolamine	15.00
В	Water, demin.	Aqua	65.40
	Glycerin	Glycerin	3.00
	Cosmedia® SP	Sodium Polyacrylate	0.40
	Edeta® BD	Disodium EDTA	0.20
С	Tinovis® ADE	Sodium Acrylates Copolymer, Hydrogenated Polydecene, PPG-1 Trideceth-6	1.50
D	Techpolymer MBP 8 (Sekisui Plastics)	Polymethyl Methacrylate	2.00
	Xiameter PMX-0245 Cyclopentasiloxane (Dow Corning)	Cyclopentasiloxane	2.00
	Dermican™ SPB LS 9837	Glycerin, Aqua, Acetyl Tetrapeptide-9	0.50
E	Perfume	Parfum	qs
	Preservative		qs

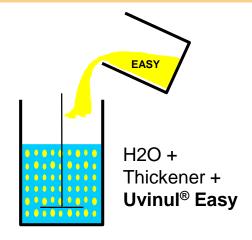


Decorative Cosmetics with Uvinul® Easy



BASF The Chemical Company

BB Cream





30°C



+ Timica® Terra White Black Yellow Red

BB Cream



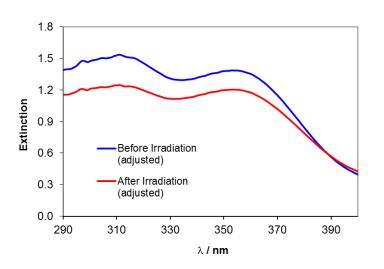


BB Cream

SPF 30 (UVA) PA+++ UV-DE-12-055-6-7



	UV-DE-12-055-6-7
Filter composition	30.0% Uvinul [®] Easy
Stabilization / Thickener	Eumulgin [®] BA25 / Rheocare [®] XG
UV Filters concentration	15,3%
SPF in vivo	30 (in silico)
UVA-PF (Colipa)	11,4
UVA-PF/SPF	> 1/3 (UVA)
PA claim	PA+++



Application: 1,2mg/cm² / Irradiation: 18,41J/cm² Prototype measured on roughened PMMA plates according to Colipa UVA method.



BB Cream SPF 30 UVA PA+++ UV-DE-12-055-6-7



Phase	Ingredients	INCI	% by weight
Α	Eumulgin® BA 25	Beheneth-25	1.00
	Uvinul® Easy	Dibutyl Adipate, Diethylamino Hydroxybenzoyl Hexyl Benzoate, Ethylhexyl Methoxycinnamate, Laureth-7 Citrate, Polyglyceryl-2 Dipolyhydroxystearate, Ethylhexyl Triazone, Bis-Ethylhexyloxyphenol Methoxyphenyl Triazine, Lauryl Glucoside, Triethanolamine	30.00
В	Water, demin.	Aqua	53.60
	Rheocare® XG (Europe only)	Xanthan Gum	0.50
	1,3-Butanediol	Butylene Glycol	5.00
С	Xiameter PMX-0245 Cyclopentasiloxane (Dow Corning)	Cyclopentasiloxane	0.50
D	Chione™ M SVA	Synthetic Fluorphlogopite, Lauroyl Lysine	1.00
	Timica® Terra Black MN4498	Mica, Iron Oxides, Titanium Dioxide	0.40
	Timica® Terra Yellow MN4502	Mica, Iron Oxides, Titanium Dioxide	4.00
	Timica® Terra White MN4501	Mica, Titanium Dioxide	3.00
	Timica® Terra Red MN4506	Mica, Iron Oxides, Titanium Dioxide	1.00
	Preservative		qs
	Perfume cabano One Rose RS32126 (Technico Flor)	Parfum	qs
	Sodium Hydroxide (30% solution)	Sodium Hydroxide	qs





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